



*May 19<sup>th</sup>, 2010*

*Norm is an honored friend of the Long Term Care Insurance Industry. He was the driving energy behind the creation of our association, the Long Term Care International Forum, first as an informal group and later as a more formal incorporated industry association. Through his leadership, vision, industry insight and energy the organization grew to become a meeting place where problems and issues are explored, an incubator for ideas and solutions, and most importantly where people met and many relationships grew and developed with a grass roots person to person character.*

*Norm was a collector of people. Many of the people in our industry worked on our committees, task forces, teams, and served on the board were the people Norm touched and swept into his group of friends, and into service.*

*In Honor of Norm and his many contributions, the Board of Directors of the Long Term Care International Forum is creating The Norm Kono Annual Scholarship designed to bring new people into our organization. The first scholarship will be awarded during the 2011 LTCIF meeting.*

*Winston Churchill said "We make a living by what we get, we make a life by what we give." We are all richer for having Norm in our lives and because of the gifts he gave many of us. We hope to continue this legacy of giving and its spirit through the creation of this scholarship in Norm's name.*

*The Board of Directors of the Long Term Care International Forum*