

Results – LTCIF Quick e-Survey 4/12/04

- 9 responses.
- Generated on April 12, 2004.

Question # 1. What was your decline rate on all individual LTC business in 2003?

1 - Question Results

Choice	Count	Percentage Answered	Count Actual	Count Estimate
15% or less	1	11.1%	1	
16%	1	11.1%	1	
17%	1	11.1%		1
18%	0	0.0%		
19%	1	11.1%	1	
20%	2	22.2%	2	
21%	0	0.0%		
22%	2	22.2%	2	
23%	0	0.0%		
24%	0	0.0%		
25%	0	0.0%		
26%	0	0.0%		
27%	0	0.0%		
28%	0	0.0%		
29%	0	0.0%		
30% or more	1	11.1%	1	

1a. Please indicate if your response was:

1a - Question Results

Choice	Count	Percentage Answered
Actual	8	88.9%
Estimated	1	11.1%

Question # 2. What was your average turnaround time from receipt of app to issue of LTC policy when APS/MR is required?

2 - Question Results

Choice	Count	Percentage Answered	Count Actual	Count Estimate
14 days or less	0	0.0%		
15 days	0	0.0%		
16 days	0	0.0%		
17 days	0	0.0%		
18 days	0	0.0%		
19 days	0	0.0%		
20 days	0	0.0%		
21 days	2	22.2%	2	
22 days	0	0.0%		
23 days	0	0.0%		
24 days	0	0.0%		
25 days	0	0.0%		
26 days	2	22.2%	1	1
30 days or more	5	55.6%	3	2

2a - Question Results

Choice	Count	Percentage Answered
Actual	6	66.7%
Estimated	3	33.3%